

The following seventy-one (72) positions were surveyed for the Janco Associates, Inc. IT Compensation Study:

VP - Chief Information Officer	VP - Chief Security Officer VP - Consulting Services	VP - Information Services
VP - Technical Services	Director - IT Planning	Director - Production/Data Center
Director - Systems & Programming	Manager - Computer Operations	Manager - Microcomputer Technology
Manager - Network Services	Manager - Operating Systems Production	Manager - Production Services
Manager - Production Support	Manager - Systems and Programming	Manager - Technical Services
Manager - Training and Documentation	Manager - Transaction Processing	Manager - Voice and Data Communication
Capacity Planning Supervisor	Change Control Supervisor	Computer Operations - Shift Manager
Computer Operations - Shift Supervisor	Database Manager	Data Communications Manager
Data Entry Supervisor	Information Center Manager	Lead Customer Service Manager
Office Automation Applications Manager	Production Control Specialist	Production Services Supervisor
Project Manager - Applications	Project Manager - Distributed Systems	Project Manager - Network Tech Svc
Project Manager - Systems	Supervisor - Hardware Installations	Supervisor - Microcomputer Support
Supervisor - Network Services	Voice Communications Manager	Web Analyst
Change Control Analyst	Computer Operator	Data Center Facility Administrator
Data Entry Clerk	Data Security Administrator	Database Specialist
Disaster Recovery Coordinator	e-Commerce Specialist	Forms and Graphics Designer
4th GL Specialist	Hardware Installations Coordinator	IT Planning Analyst
LAN Applications Support Analyst	Network Control Analyst	Network Services Administrator
Network Technician	Operations Analyst	Personal Computer Specialist
Production Control Analyst	Programmer/Analyst	Senior Network Specialist
Software Engineer	Systems Analyst	Systems Programmer
Systems Support Specialist	Tape Librarian	Technical Services Specialist
Technical Specialist	Voice Communications Coordinator	Webmaster